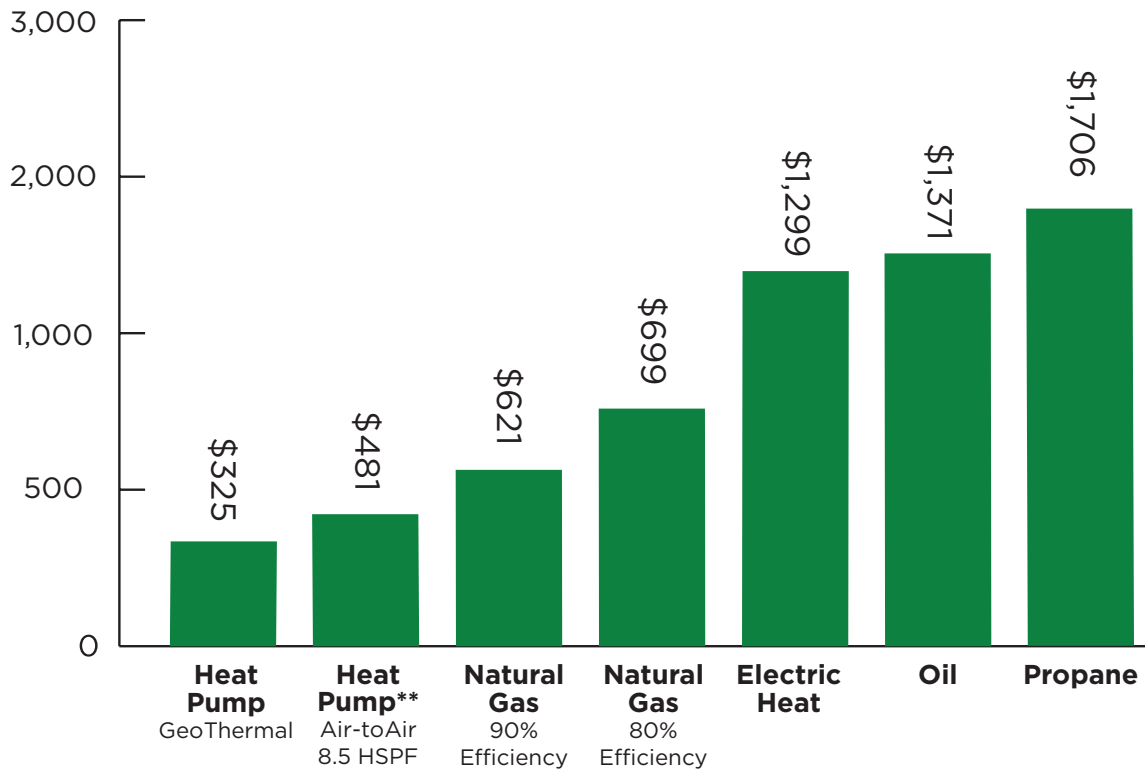




INLAND POWER AND LIGHT

ANNUAL HOME HEATING COST COMPARISON



* Assumes average home using 68.2 million Btu's per heating season.

** Will combine with a percentage of electric heat.

FUEL INFORMATION

Primary Heating System	Efficiency of System	Fuel Cost	Annualized Home* Heating Costs
Electric Heat	100%	\$0.065 per kWh	\$1,299
Heat Pump** (Air-to-Air)	270%	\$0.065 per kWh	\$481
Heat Pump (GeoThermal)	400%	\$0.065 per kWh	\$325
Natural Gas	80%	\$0.82 per Therm	\$699
Natural Gas	90%	\$0.82 per Therm	\$621
Oil	80%	\$2.38 per Gallon (140,000 Btu's/gal.)	\$1,371 (140,000 Btu's/gal.)
Propane	85% (Average)	\$1.947 per Gallon (92,000 Btu's/gal.)	\$1,706 (92,000 Btu's/gal.)

* Assumes average home using 68.2 million Btu's per heating season.

** Will combine with a percentage of electric heat.

Source: U.S. Energy Information Administration (Nov. 1, 2016)